# kbb Birmingham





## With a proud 36 year history, kbb Birmingham is the most established kitchen, bedroom and bathroom event in Europe.

As the only UK event to offer access to over 12,500+ kitchen, bedroom and bathroom retailers, designers and buyers all under one roof, kbb Birmingham is the key meeting place for the industry.

Join hundreds of industry-leading brands in positioning your latest innovations in KBB appliances, surfaces, components, furniture and sanitaryware to a highly-targeted audience of buyers in retail, design, architecture, property development and more.

"Shows like kbb Birmingham are really important to Sottini as they're an opportunity to showcase not only our new products, but our core ranges as well. It's also a really valuable opportunity for our sales team to get out there and network."

Retail Channel Marketing Manager, Sottini





#### Who you will meet

Welcoming 12,500+ buying professionals, including 5,000+ independent, multiple and online retailers:

#### Our top visitor types

**Retailers**  $\sum_{i=1}^{n}$ 

Installers

- **Interior Designers**
- ſÅŊ Architects

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**Property Developers** 

Housebuilders

46%

of visitors operate at owner, director or CEO job level

24%

Owner, Proprietor 16%

VP. Director



CEO, COO, President, Chairman

### Welcoming the entire retail buying chain...



"kbb Birmingham is the glue that binds the industry together."

**Interior Door Systems** 



#### Access the best of the kbb buying community\*

#### To include...

**Acorn Property** Group AO Ashley Ann B&Q Bathrooms by Design The Bathroom Company **Benchmarks Berkeley Homes Buildbase Builder Depot Champion Building** Services **City Plumbing Clive** Christian **Classic Interiors** 

CP Hart **Crest Nicholson** deVOL **Diane Berry** Euronics Fairline Yachts Halcyon Interiors Homebase Howdens In-toto J.S Geddes Jewson John Lewis **KC** Design House **Kevin Roper** Interiors Kingfisher PLC

Kitchen

Architecture Kitchens International Kutchenhaus Laings MKM Building Supplies The Myers Touch Neptune Plumbase Redrow Homes Ripples Roundhouse Screwfix

Soaks Bathrooms Stephen Graver Stone & Chrome Swift Electrical Travis Perkins Two Guys Uplands Kitchens Victorian Plumbing Victoriaplum.com West One Bathrooms Wickes Wren Wolseley

Sharps

"Synonymous with the latest industry products and services, kbb Birmingham 2022 yet again provided us with a highly saturated captive audience who were ready and willing to talk shop and get down to do business."

Peter Rush, CEO, BA



\* Previous kbb visitors

#### Who exhibits

Our exhibitors are well established in the industry, attracting a range of buyers across the kitchen, bedroom and bathroom sphere. We're confident that by exhibiting at kbb Birmingham, you'll be in good company.

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cquabella	Loftrobe
rmac Martin	Multipanel
rtiCAD	Newform
ora Holding	Nobilia-Werke
imbH	Novy
aesarstone	Original Style
Cambria	Origins Living
CDA Group	Perrin & Rowe
Compusoft	Quooker
ansani	Roca
avroc	Rotpunkt Küche
lectrolux	Samsung
lair Showers	Electronics
ormica	Scavolini Spa
lafele	Showerwall
laier Appliances	Sottini
lettich	The Marble Gro
Sinkerator	uform
aelo	Verona
aufen	Villeroy & Boch
iebherr	Virtual Worlds

72% of exhibitors said they were looking forward to returning to kbb Birmingham in 2024

80% of exhibitors at kbb Birmingham 2022 felt **their** objectives were met

75% of 2022 exhibitors felt they boosted their brand awareness and generated valuable leads at the event

**86%** of exhibitors were **satisfied with the quality of visitors** that attended their stands in 2022

Average **sales of £165k** were expected to be generated by 2022 exhibitors in the next 12 months

"kbb Birmingham 2022 has been a demonstration of everything that is fantastic about the industry, and we've really enjoyed being back face to face with our genuinely lovely customers. We look forward to being back for 2024."

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Natalie Davenport, Head of Marketing, Hafele



#### Show rates



Once you have booked your space/stand/booth, you will receive regular operational & marketing updates from our dedicated Customer Service team. This will include access to our Technical Manual which contains all of the specific information you will need to plan and build your stand at kbb 2024.

For **sponsorship opportunities**, please enquire with the sales team.

"kbb Birmingham is a key part of our launch programme and has been for many years. The quality of visitors to the show is always exceptional and we have gained some valuable insight from the sector."

Steph Harris, Product Manager, Showerwall

#### Contact

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